

Mortgage Company Intranet Site



Vision and Core Values

"Our Vision and Core Values are the foundation of Ameriquest Mortgage Company and they provide us with guidance and inspiration. They are the enduring bond that exist independent of any business environment, competitive requirements or management fads; they articulate the culture that is Ameriquest."

—Roland E. Arnall, chairman of Ameriquest Capital Corporation

To learn more about what we value at Ameriquest, click:

[Our Vision](#)

[Our Core Values](#)



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Our inTellinet Culture

Our inTellinet culture centers around two core values: Doing the Right Thing and Continuous Improvement. Both constitute the foundation on which our company was built, making them the most important principles for any Ameriquest associate to uphold.

Our Business

We're in the business of helping people. It's about more than making loans. [Learn more.](#)

Our History

Our company has been in business for 25 years, and we're going strong! [Learn more.](#)

Our Success

We help customers and generate loans whether interest rates go up or down. [Learn more.](#)

Our Vision

Built to last and operating with integrity, we're recognized as the premier specialty lender. [Learn more.](#)



Our Core Values

"Doing the right thing" drives everything we do, as does our passion for continuous improvement. [Learn more.](#)

Opportunities

The sky's the limit! We provide the opportunity; the rest is up to you. [Learn more.](#)

Great Rewards

We're big on celebrating success, rewarding results and having fun, too. [Learn more.](#)

Giving Back

Doing the right thing means we believe in giving back to the communities we serve. [Learn more.](#)



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Our Business

We're in the business of **helping people**.

We help them by making mortgage-refinance loans, but we also help them by making sure they understand their loans. After all, mortgage transactions can seem pretty overwhelming if you don't work with them every day as we do. Read about our [Best Practices](#). We believe in them!

Doing the Right Thing

We take extra steps, like no other company in the industry, to help our customers.

For instance:

- We provide additional disclosures that explain the customer's loan in plain and simple terms, and
- We give customers extra time after they sign their loan documents to consider the loan and, if they choose, cancel the transaction without fees or obligation.

It's important to us that our customers know their loans are right for them. It's the right thing for us to do.

Visit [Our Core Values](#) and [Do the Right Thing](#) for more information on these important topics.





Associate Awards

"Recognizing efforts and rewarding results" represent key words in inTellinet's core values. Accordingly, the company offers several award programs and designations that do just that...

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Associate of the Year

inTellinet recognizes superior job performance. [Learn more.](#)

Chairman's Club / Top Gun

These programs reward branches and account executives for stellar and consistent loan production. [Learn more.](#)

Do the Right Thing

inTellinet's most fundamental core value and guiding principle. [Learn more.](#)

Quality Circle

The "gold standard" among Ameriquest loan coordinators is the Quality Circle Bonus Program. [Learn more.](#)



Service Award

inTellinet values the contributions each associate makes to the company. [Learn more.](#)

Vision Award

Presented quarterly to associates singled out for superior service, integrity and continuous improvement. [Learn more.](#)

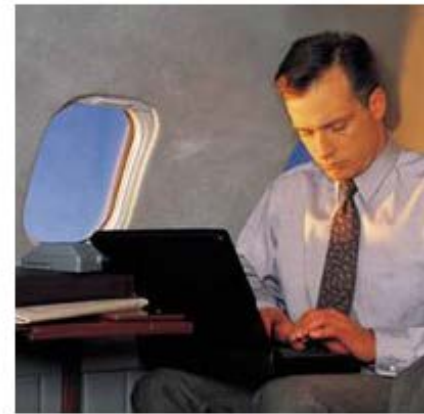


Organizational Development for the Field

At InTellinet our branch network is so important to the success of the company that it has its own Organizational Development group. The mission of our group is simple: We help branches fund more loans.

We do this in a number of different ways, including:

- Creating and delivering on-the-job tools and resources
- Designing and facilitating individualized Area or Regional training sessions
- Developing in-branch training materials
- Offering leadership workshops for branch managers and up-and-coming account executives
- Providing telephone and in-person coaching
- Supporting any request possible from our customers
- Visiting branches for observation and feedback



**OD/FIELD
ROADMAP**

OD Field Home

Field Contacts

**Interviewing Guide
(AE Hiring)**

**Leadership
Development
Programs**

**Online Training
Materials**

**Sales Development
Programs**

We're a customer-focused group of leadership development specialists, performance technologists, coaches and instructional designers. We always look forward to working with branch, area and regional managers to find new ways to support them in reaching their goals.

To learn more about our development programs, click one of the program links in our Roadmap.



Organizational Development for Corporate

What does a top-performing organization need to foster continued success? Things like a solid communications strategy, up-to-date policies and procedures as well as opportunities for associates to learn, develop and excel. Organizational Development provides these services and more. Specifically:

OD/CORPORATE ROADMAP

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[Forms](#)

[Leadership
Development
Courses](#)

[Online Training
Materials](#)

[Performance
Support—ADS](#)

[Performance
Support—Loan
Operations Courses](#)

[Performance
Support—Loan
Servicing Courses](#)

Performance Support—ADS

Analyzes organizational needs and implements appropriate solutions for associates and their managers. [Learn more.](#)

Performance Support—Loan Operations

Offers performance improvement support for Loan Operations managers and associates. [Learn more.](#)

Performance Support—Loan Servicing

Supports the continuous improvement of managers and associates throughout Loan Servicing. [Learn more.](#)

Leadership Development

Develops "leaders at all levels." [Learn more.](#)



Information Design

Provides online documentation and editorial services for departments throughout Ameriquest. [Learn more.](#)

Internal Communications

Presents associates with corporate news, information resources and editorial support. [Learn more.](#)



Welcome to the Legal Group

According to Benjamin Disraeli, "The most successful man in life is the man who has the best information."

The Legal Group comprises six distinct departments: Compliance Audit, Government and Community Relations, Legal Compliance, Department, Quality Control and Title Resolution — all working together to provide judicious counsel and guidance to the entire INT family; ensuring success through information.

LEGAL ROADMAP

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[Frequently Asked
Questions \(FAQs\)](#)
[Group Contacts](#)
[LawBase Web](#)

[Departments](#)

Choose from six legal departments to find the assistance you need.



[Who's Who](#)

Contact information for Legal associates.

[Frequently Asked Questions](#)

Click here to find answers to the questions we are asked most often.



You are here: [Home](#) > [Human Performance](#) > [Talent Sourcing](#) > About Talent Sourcing and Selection



TALENT SOURCING ROADMAP

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[Interviewing Guide
\(AE Hiring\)](#)

[Offer Worksheet](#)

[How to Open a
Requisition](#)

[Job Opportunities](#)

About Talent Sourcing and Selection

We strive for continuous improvement...

Our team is growing to match pace with the company's growth, and each new recruiting professional brings fresh ideas and a We constantly seek methods to evolve our business strategies, technologies and relationship with you. That's why your feedback is essential. So... how can we help you today?

We are always at your service...

We offer a variety of support options, all backed by our commitment to world-class customer service:

- Responding quickly to your calls and e-mail messages
- Sourcing talented people in your market area and prescreening them
- Coordinating your interviews and completing background checks
- Coaching on interviewing skills
- Following up with you after your candidate's interview
- Reinforcing the on-boarding process for new associates
- Attending job fairs in your area
- Customizing your recruiting and staffing needs

Developing a recruiting approach that's right for you requires ongoing communication. So don't be surprised if you hear from us when you don't have open requisitions. You can initiate a request anytime; the links in the roadmap overview that process. You can also contact us via an e-mail message or give us a call. We're always here for you.



inTellinet Earns Prestigious APEX Awards for Communications Excellence

July 22, 2004

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inTellinet recently drew recognition for its communications excellence, garnering three APEX Awards (Awards for Publications Excellence) in the company's first-ever entrance in this nationwide competition for writers, editors and business communicators.

Awards are based on excellence in editorial content, graphic design and the success of the entry—in the opinion of the judges—in achieving overall communications effectiveness. This year's competition, the 16th annual, included 5,462 entries in 11 general categories. The awards:

- My Ameriquest, the company's brand-new intranet, was recognized from 528 Web and intranet sites for overall design and appearance.

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